

Amino Acids Portfolio Comparison Chart

FOR ALL ANIMAL DIETS

ADM meets our customers' growing amino acid needs with a worldwide transportation network, supplying the industry around the globe with high-quality, uniform feed-grade amino acids.

Services	ADM	Competitor A	Competitor B	Competitor C
 Liquid Lysine Inventory Monitoring Automatic reordering at predetermined levels allows for decreased labor at mill 	real-time	• 2x/day	• 2x/day	
Technical Support Mixer profiles AA profile testing 	٠	•	٠	•
 Vertically Integrated Owns/operates all processes thus eliminating disruptions of ingredient flow to mill 	•			
Domestic Source of Lysine Reliable source No import taxes 	(HCI)	● (HCI)	(HCI)	● (sulfate)
Domestic Source of Threonine Reliable source No import taxes 	•	•		
Granular Products Efficient, free-flowing, easy-to-handle Improved safety/productivity for mill 	•			
 Owns their Supply Chain Control over equipment and drivers Accurate and prompt deliveries 	•			
Trans-loading Locations Throughout North America • Ensures proximity of liquid product to mills	•		٠	
Warehouse Space Throughout USEnsures proximity of dry product to mills	•	•	•••••••••••••••••••••••••••••••••••••••	•••••••••••••••••••••••••••••••••••••••
 Industry Experience Extensive involvement with other feed ingredients Broad industry knowledge translates directly into workable solutions 	•	AD	ity Assurance M is registered with	
			ality and Safety Systeed Ingredients and th	

ADMAnimalNutrition.com • animalnutrition@adm.com • 800-245-9746

D1945-0417